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public high school graduates, was changed in both Fall 2014 and again in Fall 2016.

Student Characteristics (not Benchmarked)

These descriptors are not performance indicators subject to improvement by the college, but clarify institutional mission and provide context for interpreting the performance indicators below.

penc	irmance indicators below.	F-II 2040	F-II 2047	F-II 2040	F-II 2040	
^	Cua dit atu danta annella dinantina a	Fall 2016 73.8%	Fall 2017 75.4%	Fall 2018 75.6%	Fall 2019 72.4%	-
	Credit students enrolled part time Credit students with developmental education needs	76.4%	70.6%	64.4%	51.7%	
		Spring 2014	Spring 2016	Spring 2018	Spring 2020	_
С	Credit students who are first-generation college students (neither parent attended college)	53.3%	47.8%	45.0%	45.4%	
		FY 2016	FY 2017	FY 2018	FY 2019	_
D	Annual unduplicated headcount in English for Speakers of Other Languages (ESOL) courses	222	270	264	239	
		FY 2016	FY 2017	FY 2018	FY 2019	
Ε	Financial aid recipients a. Credit students receiving Pell grants	29.9%	30.1%	32.6%	33.5%	
	 b. Credit students receiving loans, scholarships and/or need-based financial aid 	66.7%	66.6%	68.1%	58.9%	
F	Students 25 years old or older	Fall 2016	Fall 2017	Fall 2018	Fall 2019	_
	a. Credit students	31.9%	30.5%	30.3%	29.3%	
		FY 2016	FY 2017	FY 2018	FY 2019	=.
	b. Continuing education students	71.9%	71.8%	73.8%	75.3%	
		Spring 2014	Spring 2016	Spring 2018	Spring 2020	_
G	Credit students employed more than 20 hours per week	n/a	n/a	n/a	n/a	
		Fall 2016	Fall 2017	Fall 2018	Fall 2019	_
Н	Credit student racial/ethnic distribution a. Hispanic/Latino	6.1%	6.4%	6.5%	7.6%	
	b. Black/African-American only	9.6%	10.3%	11.1%	12.2%	
	c. American Indian or Alaskan native only	0.2%	0.3%	0.2%	0.0%	
	d. Native Hawaiian or other Pacific Islander only	0.1%	0.1%	0.1%	0.0%	
	e. Asian only	2.0%	1.9%	2.3%	2.2%	
	f. White only	74.6%	73.7%	71.6%	69.4%	
	g. Multiple races	4.4%	4.3%	4.8%	5.2%	
	h. Foreign/Non-resident alien	1.1%	1.0%	1.2%	1.1%	
	i. Unknown/Unreported	2.0%	2.1%	2.2%	2.1%	
		FY 2016	FY 2017	FY 2018	FY 2019	_
I	Wage growth of occupational program graduates	¢12.660	\$14,849	\$13,746	\$16,698	
	Median income one year prior to graduation Median income three years after graduation	\$12,660 \$32,655	\$38,242	\$38,904	\$42,499	
Goa	al 1: Access					
		FY 2016	FY 2017	FY 2018	FY 2019	Benchmark FY 2020
1	Annual unduplicated headcount					1 1 2020
	a. Total	12,887	12,162	12,366	12,244	15,750
	b. Credit students	6,022	5,827	5,761	5,750	7,000
	c. Continuing education students	7,470	6,917	7,312	7,065	9,500
						Benchmark
		Fall 2016	Fall 2017	Fall 2018	Fall 2019	Fall 2020
2	Market share of first-time, full-time freshmen	58.7%	62.0%	60.7%	64.6%	68.0%
						Benchmark
		Fall 2016	Fall 2017	Fall 2018	Fall 2019	Fall 2020
3	Market share of part-time undergraduates	81.5%	82.7%	81.9%	83.2%	85.0%
						Benchmark
		Fall 2015	Fall 2016	Fall 2017	Fall 2018	Fall 2020
4	Market share of recent, college-bound high school graduates	73.2%	69.6%	73.3%	70.7%	80.0%
	Note: Methodology to calculate this indicator, which includes only					

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-	-	Fall 2016 603	Fall 2017 694	Fall 2018 755	Fall 2019 741	Benchmark Fall 2020 675
5	High school student enrollment	603	694	755	741	0/3
	_	FY 2016	FY 2017	FY 2018	FY 2019	Benchmark FY 2020
6	Enrollments in online courses					
	a. Credit	7,454 481	7,846 531	8,130 580	7,745 571	7,750 700
	b. Continuing education	481	531	580	5/1	700
						Benchmark
7	Tuition and foca as a paraent of tuition and foca at Manuard public	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021
7	Tuition and fees as a percent of tuition and fees at Maryland public four-year institutions	43.4%	43.1%	43.1%	43.1%	44.0%
	Note: The goal of this indicator is for the college's percentage to be at or below the benchmark level.					
						Benchmark
		FY 2016	FY 2017	FY 2018	FY 2019	FY 2020
8	Enrollment in continuing education community service and lifelong learning courses					
	a. Unduplicated annual headcount	2,323	1,870	2,520	2,017	2,700
	b. Annual course enrollments	3,258	2,810	3,659	3,274	4,275
						Benchmark
	<u>-</u>	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020
9	Enrollment in continuing education basic skills and literacy courses					
	a. Unduplicated annual headcount	1,328	1,365	1,203	1,002	1,500
	b. Annual course enrollments	2,388	3,330	2,519	2,096	2,750
						Benchmark
10	Minority student enrollment compared to service area population	Fall 2016	Fall 2017	Fall 2018	Fall 2019	Fall 2020
	a. Percent nonwhite credit enrollment	23.1%	26.7%	28.6%	27.5%	23.0%
						Benchmark
		FY 2016	FY 2017	FY 2018	FY 2019	FY 2020
	b. Percent nonwhite continuing education enrollment	27.3%	31.5%	29.1%	27.8%	27.0%
						Benchmark
	- Personal according to the control of the AO and the	July 2016	July 2017	July 2018	July 2019	July 2020
	c. Percent nonwhite service area population, 18 or older	17.8%	18.5%	19.1%	NA	Not Applicable
						Benchmark
11	Percent minorities (nonwhite) of full-time faculty	Fall 2016 5.0%	Fall 2017 5.1%	Fall 2018 7.5%	Fall 2019 7.8%	Fall 2020 7.0%
11	recent minorities (nonwrite) or full-time faculty	3.076	3.176	7.576	7.076	7.076
		F-II 2040	F-II 2047	F-II 2040	F-II 2040	Benchmark
12	Percent minorities (nonwhite) of full-time administrative and	Fall 2016	Fall 2017	Fall 2018	Fall 2019	Fall 2020
	professional staff	7.5%	8.4%	8.6%	9.8%	9.0%
Goa	I 2: Success					.
		Fall 2015	Fall 2016	Fall 2017	Fall 2018	Benchmark Fall 2019
		Cohort	Cohort	Cohort	Cohort	Cohort
13	Fall-to-fall retention					
	a. Developmental students	50.7%	49.7%	45.5%	49.4%	55.0%
	b. College-ready students	65.6%	56.8%	72.1%	64.9%	64.0%
						Benchmark
		Fall 2015	Fall 2016	Fall 2017	Fall 2018	Fall 2019
14	Fall-to-fall retention	Cohort	Cohort	Cohort	Cohort	Cohort
17	a. Pell grant recipients	52.1%	48.7%	49.7%	48.1%	50.0%
	b. Non-recipients	57.7%	57.4%	65.9%	60.8%	Not Applicable
		Fall 2012	Fall 2013	Fall 2014	Fall 2015	Benchmark Fall 2016
15	Developmental completers after four years	43.3%	45.8%	42.6%	Cohort 54.8%	50.0%
10	Dovolopmental completers after roul years	43.370	40.070	42.070	J4.070	30.076

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		Fall 2012 Cohort	Fall 2013 Cohort	Fall 2014 Cohort	Fall 2015 Cohort	Benchmark Fall 2016 Cohort
16						
	a. College-ready students	84.3%	85.9%	84.7%	94.0%	92.0%
	b. Developmental completers	86.0%	81.4%	82.2%	79.8%	89.0%
	c. Developmental non-completers	41.8%	36.5%	45.0%	44.7%	Not Applicable
	d. All students in cohort	72.5%	69.7%	71.5%	77.4%	80.0%
		Fall 2012 Cohort	Fall 2013 Cohort	Fall 2014 Cohort	Fall 2015 Cohort	Benchmark Fall 2016 Cohort
17	Successful-persister rate after four years a. Black/African-American only	60.3%	57.8%	73.0%	68.2%	73.5%
	b. Asian only	*	*	*	*	*
	c. Hispanic/Latino	*	*	*	*	*
	Note: Not reported for groups with < 50 students in the cohort for					
	analysis.					Benchmark
		Fall 2012	Fall 2013	Fall 2014	Fall 2015	Fall 2016
		Cohort	Cohort	Cohort	Cohort	Cohort
18	Graduation-transfer rate after four years					
	a. College-ready students	76.5%	74.8%	75.8%	82.1%	80.0%
	b. Developmental completers	62.1%	60.6%	61.6%	61.1%	66.0%
	c. Developmental non-completers	21.9%	29.1%	35.0%	34.1%	Not Applicable
	d. All students in cohort	52.6%	54.6%	56.5%	61.4%	60.0%
		Fall 2012	Fall 2013 Cohort	Fall 2014	Fall 2015	Benchmark Fall 2016
19	Graduation-transfer rate after four years	Cohort	Conort	Cohort	Cohort	Cohort
19	a. Black/African-American only b. Asian only	43.1%	42.2%	54.0%	52.3%	62.0% *
	c. Hispanic/Latino Note: Not reported for groups with < 50 students in the cohort for	*	*	*	*	*
	analysis.	FY 2016	FY 2017	FY 2018	FY 2019	Benchmark FY 2020
20	Associate degrees and credit certificates awarded	237	242	218	224	250
	a. Career degrees b. Transfer degrees	237 424	380	218 350	234 336	250 390
	c. Certificates	242	247	190	197	380
	d. Total awards	903	869	758	767	1,020
						Benchmark
21	STEM programs	Fall 2016	Fall 2017	Fall 2018	Fall 2019	Fall 2020
	a. Credit enrollment	1,806	1,765	1,930	2,015	2,200 Benchmark
		FY 2016	FY 2017	FY 2018	FY 2019	FY 2020
	b. Credit awards	363	391	301	341	425
		Alumni Survey 2011	Alumni Survey 2014	Alumni Survey 2016	Alumni Survey 2018	Benchmark Alumni Survey 2018
22	Graduate satisfaction with educational goal achievement	92.9%	98.3%	99.1%	97.4%	98.5%
	g					Benchmark
	No. of the state o	Spring 2013 Cohort	Spring 2015 Cohort	Spring 2017 Cohort	Spring 2019 Cohort	Spring 2019 Cohort
23	Non-returning student satisfaction with educational goal achievement	76.9%	66.7%	78.6%	67.0%	78.0%
		Alumni Survey 2011	Alumni Survey 2014	Alumni Survey 2016	Alumni Survey 2018	Benchmark Alumni Survey 2018
24	Graduate satisfaction with preparation for transfer Note: Response categories changed starting in 2008.	75.0%	81.8%	87.0%	79.4%	81.9%

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		FY 2016	FY 2017	FY 2018	FY 2019	Benchmark FY 2020
25	Licensure/certification examination pass rates					
	a. NCLEX for Registered Nurses	90.1%	96.0%	98.0%	97.7%	96.0%
	Number of Candidates	81	74	50	86	Not Applicable
	b. Cert. Exam Amer. Registry of Rad. Tech.	92.9%	100.0%	83.3%	87.0%	100.0%
	Number of Candidates	28	23	30	31	Not Applicable 100.0%
	c. NCLEX for Licensed Practical Nurses	100.0%	100.0%	100.0%	100.0%	
	Number of Candidates	11	14	17	24	Not Applicable
		AV 45 40	AV 40 47	AV 47 40	AV 40 40	Benchmark AY 2019-20
200	Desfermence at two efections is stitutions.	AY 15-16	AY 16-17	AY 17-18	AY 18-19	A1 2019-20
26	Performance at transfer institutions	00.20/	00.50/	00.40/	00.00/	89.0%
	a. Cumulative GPA after first year of 2.0 or above	89.3% 3.00	82.5% 2.96	88.4% 3.00	86.0% 2.97	3.00
	 b. Mean GPA after first year Methodology to calculate this indicator changed starting in AY 15-16 	3.00	2.90	3.00	2.91	3.00
	inethodology to calculate this indicator changed starting in A 1 13-10					Benchmark
		FY 2016	FY 2017	FY 2018	FY 2019	FY 2020
27	Expenditures by function	112010	112017	1 1 2010	112013	1 1 2020
21	a. Instruction	42.2%	42.6%	43.1%	39.9%	40.0%
	b. Academic support	8.7%	9.2%	8.8%	8.7%	7.0%
	c. Student services	11.3%	12.2%	13.3%	11.9%	13.0%
	d. Other	37.8%	35.9%	34.8%	39.7%	40.0%
		01.070	00.070	0 110 70	00 70	
Goa	Il 3: Innovation					
						Benchmark
		Alumni Survey 2011	Alumni Survey 2014	Alumni Survey 2016	Alumni Survey 2018	Alumni Survey 2018
28	Full-time employed career program graduates working in a related field	75.0%	88.2%	97.5%	78.2%	90.0%
						Benchmark
		Alumni Survey	•	•	-	-
20	Conducts actification with inhomographics	2011	2014	2016	2018	2018
29	Graduate satisfaction with job preparation Note: Response categories changed starting in 2008.	•	•	•	-	-
29	, , ,	2011 83.3%	2014 76.2%	2016 96.3%	2018 82.7%	2018 90.0% Benchmark
	Note: Response categories changed starting in 2008.	2011	2014	2016	2018	2018 90.0%
29	, , ,	2011 83.3%	2014 76.2%	2016 96.3%	2018 82.7%	2018 90.0% Benchmark
	Note: Response categories changed starting in 2008. Enrollment in continuing education workforce development courses	2011 83.3% FY 2016	2014 76.2% FY 2017	2016 96.3% FY 2018	2018 82.7% FY 2019	2018 90.0% Benchmark FY 2020
	Note: Response categories changed starting in 2008. Enrollment in continuing education workforce development courses a. Unduplicated annual headcount	2011 83.3% FY 2016	2014 76.2% FY 2017	2016 96.3% FY 2018	2018 82.7% FY 2019	2018 90.0% Benchmark FY 2020
	Note: Response categories changed starting in 2008. Enrollment in continuing education workforce development courses	2011 83.3% FY 2016	2014 76.2% FY 2017	2016 96.3% FY 2018	2018 82.7% FY 2019	2018 90.0% Benchmark FY 2020
	Note: Response categories changed starting in 2008. Enrollment in continuing education workforce development courses a. Unduplicated annual headcount	2011 83.3% FY 2016	2014 76.2% FY 2017	2016 96.3% FY 2018	2018 82.7% FY 2019	2018 90.0% Benchmark FY 2020
	Note: Response categories changed starting in 2008. Enrollment in continuing education workforce development courses a. Unduplicated annual headcount	2011 83.3% FY 2016	2014 76.2% FY 2017	2016 96.3% FY 2018	2018 82.7% FY 2019	2018 90.0% Benchmark FY 2020 5,565 8,150
	Note: Response categories changed starting in 2008. Enrollment in continuing education workforce development courses a. Unduplicated annual headcount b. Annual course enrollments Enrollment in Continuing Professional Education leading to	2011 83.3% FY 2016 3,999 5,748	2014 76.2% FY 2017 3,930 5,452	2016 96.3% FY 2018 3,800 5,389	2018 82.7% FY 2019 4,291 6,522	2018 90.0% Benchmark FY 2020 5,565 8,150 Benchmark
30	Note: Response categories changed starting in 2008. Enrollment in continuing education workforce development courses a. Unduplicated annual headcount b. Annual course enrollments Enrollment in Continuing Professional Education leading to government or industry-required certification or licensure	2011 83.3% FY 2016 3,999 5,748 FY 2016	2014 76.2% FY 2017 3,930 5,452 FY 2017	2016 96.3% FY 2018 3,800 5,389 FY 2018	2018 82.7% FY 2019 4,291 6,522 FY 2019	2018 90.0% Benchmark FY 2020 5,565 8,150 Benchmark FY 2020
30	Note: Response categories changed starting in 2008. Enrollment in continuing education workforce development courses a. Unduplicated annual headcount b. Annual course enrollments Enrollment in Continuing Professional Education leading to government or industry-required certification or licensure a. Unduplicated annual headcount	2011 83.3% FY 2016 3,999 5,748 FY 2016	2014 76.2% FY 2017 3,930 5,452 FY 2017	2016 96.3% FY 2018 3,800 5,389 FY 2018	2018 82.7% FY 2019 4,291 6,522 FY 2019	2018 90.0% Benchmark FY 2020 5,565 8,150 Benchmark FY 2020
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30	Note: Response categories changed starting in 2008. Enrollment in continuing education workforce development courses a. Unduplicated annual headcount b. Annual course enrollments Enrollment in Continuing Professional Education leading to government or industry-required certification or licensure a. Unduplicated annual headcount	2011 83.3% FY 2016 3,999 5,748 FY 2016	2014 76.2% FY 2017 3,930 5,452 FY 2017	2016 96.3% FY 2018 3,800 5,389 FY 2018	2018 82.7% FY 2019 4,291 6,522 FY 2019	2018 90.0% Benchmark FY 2020 5,565 8,150 Benchmark FY 2020 4,055 5,500
30	Note: Response categories changed starting in 2008. Enrollment in continuing education workforce development courses a. Unduplicated annual headcount b. Annual course enrollments Enrollment in Continuing Professional Education leading to government or industry-required certification or licensure a. Unduplicated annual headcount	2011 83.3% FY 2016 3,999 5,748 FY 2016 2,813 3,901	2014 76.2% FY 2017 3,930 5,452 FY 2017 2,636 3,565	2016 96.3% FY 2018 3,800 5,389 FY 2018 2,498 3,378	2018 82.7% FY 2019 4,291 6,522 FY 2019 2,492 3,570	2018 90.0% Benchmark FY 2020 5,565 8,150 Benchmark FY 2020 4,055 5,500 Benchmark
30	Note: Response categories changed starting in 2008. Enrollment in continuing education workforce development courses a. Unduplicated annual headcount b. Annual course enrollments Enrollment in Continuing Professional Education leading to government or industry-required certification or licensure a. Unduplicated annual headcount b. Annual course enrollments	2011 83.3% FY 2016 3,999 5,748 FY 2016 2,813 3,901 FY 2016	2014 76.2% FY 2017 3,930 5,452 FY 2017 2,636 3,565 FY 2017	2016 96.3% FY 2018 3,800 5,389 FY 2018	2018 82.7% FY 2019 4,291 6,522 FY 2019 2,492 3,570 FY 2019	2018 90.0% Benchmark FY 2020 5,565 8,150 Benchmark FY 2020 4,055 5,500 Benchmark FY 2020
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30	Note: Response categories changed starting in 2008. Enrollment in continuing education workforce development courses a. Unduplicated annual headcount b. Annual course enrollments Enrollment in Continuing Professional Education leading to government or industry-required certification or licensure a. Unduplicated annual headcount b. Annual course enrollments	2011 83.3% FY 2016 3,999 5,748 FY 2016 2,813 3,901 FY 2016	2014 76.2% FY 2017 3,930 5,452 FY 2017 2,636 3,565 FY 2017	2016 96.3% FY 2018 3,800 5,389 FY 2018	2018 82.7% FY 2019 4,291 6,522 FY 2019 2,492 3,570 FY 2019	2018 90.0% Benchmark FY 2020 5,565 8,150 Benchmark FY 2020 4,055 5,500 Benchmark FY 2020
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31 32	Note: Response categories changed starting in 2008. Enrollment in continuing education workforce development courses a. Unduplicated annual headcount b. Annual course enrollments Enrollment in Continuing Professional Education leading to government or industry-required certification or licensure a. Unduplicated annual headcount b. Annual course enrollments	2011 83.3% FY 2016 3,999 5,748 FY 2016 2,813 3,901 FY 2016	2014 76.2% FY 2017 3,930 5,452 FY 2017 2,636 3,565 FY 2017 30	2016 96.3% FY 2018 3,800 5,389 FY 2018 2,498 3,378 FY 2018	2018 82.7% FY 2019 4,291 6,522 FY 2019 2,492 3,570 FY 2019	2018 90.0% Benchmark FY 2020 5,565 8,150 Benchmark FY 2020 4,055 5,500 Benchmark FY 2020 45 Benchmark
31 32	Note: Response categories changed starting in 2008. Enrollment in continuing education workforce development courses a. Unduplicated annual headcount b. Annual course enrollments Enrollment in Continuing Professional Education leading to government or industry-required certification or licensure a. Unduplicated annual headcount b. Annual course enrollments Number of business organizations provided training and services under contract	2011 83.3% FY 2016 3,999 5,748 FY 2016 2,813 3,901 FY 2016	2014 76.2% FY 2017 3,930 5,452 FY 2017 2,636 3,565 FY 2017 30	2016 96.3% FY 2018 3,800 5,389 FY 2018 2,498 3,378 FY 2018	2018 82.7% FY 2019 4,291 6,522 FY 2019 2,492 3,570 FY 2019	2018 90.0% Benchmark FY 2020 5,565 8,150 Benchmark FY 2020 4,055 5,500 Benchmark FY 2020 45 Benchmark
31 32	Note: Response categories changed starting in 2008. Enrollment in continuing education workforce development courses a. Unduplicated annual headcount b. Annual course enrollments Enrollment in Continuing Professional Education leading to government or industry-required certification or licensure a. Unduplicated annual headcount b. Annual course enrollments Number of business organizations provided training and services under contract Enrollment in contract training courses	2011 83.3% FY 2016 3,999 5,748 FY 2016 2,813 3,901 FY 2016 32 FY 2016	2014 76.2% FY 2017 3,930 5,452 FY 2017 2,636 3,565 FY 2017 30 FY 2017	2016 96.3% FY 2018 3,800 5,389 FY 2018 2,498 3,378 FY 2018 28	2018 82.7% FY 2019 4,291 6,522 FY 2019 2,492 3,570 FY 2019 32 FY 2019	2018 90.0% Benchmark FY 2020 5,565 8,150 Benchmark FY 2020 4,055 5,500 Benchmark FY 2020 45 Benchmark FY 2020
31 32	Note: Response categories changed starting in 2008. Enrollment in continuing education workforce development courses a. Unduplicated annual headcount b. Annual course enrollments Enrollment in Continuing Professional Education leading to government or industry-required certification or licensure a. Unduplicated annual headcount b. Annual course enrollments Number of business organizations provided training and services under contract Enrollment in contract training courses a. Unduplicated annual headcount	2011 83.3% FY 2016 3,999 5,748 FY 2016 2,813 3,901 FY 2016 32 FY 2016 1,342	2014 76.2% FY 2017 3,930 5,452 FY 2017 2,636 3,565 FY 2017 30 FY 2017 1,159	2016 96.3% FY 2018 3,800 5,389 FY 2018 2,498 3,378 FY 2018 28 FY 2018	2018 82.7% FY 2019 4,291 6,522 FY 2019 2,492 3,570 FY 2019 32 FY 2019 1,581	2018 90.0% Benchmark FY 2020 5,565 8,150 Benchmark FY 2020 4,055 5,500 Benchmark FY 2020 45 Benchmark FY 2020 2,725
31 32	Note: Response categories changed starting in 2008. Enrollment in continuing education workforce development courses a. Unduplicated annual headcount b. Annual course enrollments Enrollment in Continuing Professional Education leading to government or industry-required certification or licensure a. Unduplicated annual headcount b. Annual course enrollments Number of business organizations provided training and services under contract Enrollment in contract training courses a. Unduplicated annual headcount	2011 83.3% FY 2016 3,999 5,748 FY 2016 2,813 3,901 FY 2016 32 FY 2016 1,342 2,061	2014 76.2% FY 2017 3,930 5,452 FY 2017 2,636 3,565 FY 2017 30 FY 2017 1,159 1,882	2016 96.3% FY 2018 3,800 5,389 FY 2018 2,498 3,378 FY 2018 28 FY 2018	2018 82.7% FY 2019 4,291 6,522 FY 2019 2,492 3,570 FY 2019 32 FY 2019 1,581 2,146	2018 90.0% Benchmark FY 2020 5,565 8,150 Benchmark FY 2020 4,055 5,500 Benchmark FY 2020 45 Benchmark FY 2020 2,725 4,180 Benchmark
31 32	Note: Response categories changed starting in 2008. Enrollment in continuing education workforce development courses a. Unduplicated annual headcount b. Annual course enrollments Enrollment in Continuing Professional Education leading to government or industry-required certification or licensure a. Unduplicated annual headcount b. Annual course enrollments Number of business organizations provided training and services under contract Enrollment in contract training courses a. Unduplicated annual headcount	2011 83.3% FY 2016 3,999 5,748 FY 2016 2,813 3,901 FY 2016 32 FY 2016 1,342	2014 76.2% FY 2017 3,930 5,452 FY 2017 2,636 3,565 FY 2017 30 FY 2017 1,159	2016 96.3% FY 2018 3,800 5,389 FY 2018 2,498 3,378 FY 2018 28 FY 2018	2018 82.7% FY 2019 4,291 6,522 FY 2019 2,492 3,570 FY 2019 32 FY 2019 1,581	2018 90.0% Benchmark FY 2020 5,565 8,150 Benchmark FY 2020 4,055 5,500 Benchmark FY 2020 45 Benchmark FY 2020 2,725 4,180